



## Guide to Understanding Legal Dock Sales

License Type	Location	Beer	Wine
Agency Liquor Stores	In territory	Not allowed	As much as agreed upon
On Premise Beer/Beer and Wine	In territory	As much as agreed upon	As much as agreed upon
Off Premise Beer/Beer and Wine	In territory	As much as agreed upon	As much as agreed upon
On Premise All Beverage	Anywhere in State	As much as agreed upon	As much as agreed upon

*Effective April 14, 2021 with the passage of House Bill 226 during the 2021 Legislative Session. AMENDING SECTIONS 16-3-219, 16-3-418, MCA. Newly amended sections to Title 16 will not be available for print until approximately October 2021.*

### Dock Sales

Dock sales happen when a licensee wishes to pick up product from a distributor warehouse instead of having the product delivered to their licensed premises.

- **On-premise all-beverage licensees** may pick up whatever quantity of **beer or table wine** is agreed upon between a distributor business and their licensed business. These licensees can pick up from a distributor **anywhere in the state**.
- **On-premise beer/beer and wine** as well as **off premise beer/beer and wine** licensees may pick up whatever quantity of **beer or table wine** is agreed upon between a distributor business and their licensed business. Only licensees in the distributor's territory may arrange a dock sale.\*
- **Agency liquor stores can now pick up** whatever quantity of **table wine** is agreed upon between your distributor business and their licensed business. Only licensees in the distributor's territory may arrange a dock sale.\*

### What Changed?

- While the on premise all beverage licensee rights remained the same, other license types saw the three-barrel limit removed for beer and the addition of wine approved for dock sales (in whatever amount agreed upon). The caveat for other license types (not all beverage) is that only licensees in the distributor's territory may arrange a dock sale.\*

Additionally, agency liquor stores can pick up as much wine as agreed to, where they had no dock sale privileges before.

*See comparison charts on next page.*

*\*Territorial restrictions stayed in place due to the MTA.*



## Dock Sales Comparison Charts

Prior to 2021 Session:

License Type	Location	Beer	Wine
Agency Liquor Stores	N/A	Not allowed	Not allowed
On Premise Beer/Beer and Wine	In territory	3 Barrels Total*	Not allowed
Off Premise Beer/Beer and Wine	In territory	3 Barrels Total*	Not allowed
On Premise All Beverage	Anywhere in State	As much as agreed upon	As much as agreed upon

After 2021 Session (changes in red)

License Type	Location	Beer	Wine
Agency Liquor Stores	In territory	Not allowed	As much as agreed upon
On Premise Beer/Beer and Wine	In territory	As much as agreed upon	As much as agreed upon
Off Premise Beer/Beer and Wine	In territory	As much as agreed upon	As much as agreed upon
On Premise All Beverage	Anywhere in State	As much as agreed upon	As much as agreed upon

Effective April 14, 2021 with the passage of House Bill 226 during the 2021 Legislative Session. AMENDING SECTIONS 16-3-219, 16-3-418, MCA. Newly amended sections to Title 16 will not be available for print until approximately October 2021.