



# MEDIA KIT

The purpose of this Media Kit is to provide an overview of the Montana Beer and Wine Distributors Association to interested parties. It also serves as an update on current officers. A backgrounder, press release, biographies, and a fact sheet are included to provide relevant information to the media, legislators, new members, producers, retailers, and the general public.

For more information, please visit our website at www.mbwda.com.





## **BACKGROUNDER**

The Montana Beer and Wine Distributors Association (MBWDA) members and their employees act as the "middle tier" in Montana's three-tier (producers, distributors, and retailers) alcohol regulation system.

#### **MISSION**

The MBWDA advocates for independent, licensed distributors and their role in providing efficient distribution through effective state based three-tier alcohol regulation.

#### **VALUES**

- To educate members, regulators, legislators, retailers and the public about:
  - Why alcohol regulation is different.
  - The purpose of effective, state based three-tier alcohol regulation and the role of the middle tier in promoting responsible use.
  - Orderly, transparent and accountable markets.
  - Respect for the law and efficient collection of revenue.
- A To advocate for legislation that promotes effective public policy.
- To do more than just deliver beer and wine to be actively involved in communities, provide good jobs, promote responsibility and deliver customer value through choice, variety and service.
- To promote responsible use of beer and wine by legal age adults and support programs that effectively reduce illegal underage use and drunk driving.

#### **HISTORY**

Alcohol is unique, unlike any other product; it is the subject of two amendments to the United States Constitution. The history of alcohol in the United States is shaped by radical swings and unparalleled success as the country, states and society attempt to balance availability and control economic and public interest.

The MBWDA started as the Montana Beer Wholesalers Association Inc., which was incorporated in December of 1952. In May of 1979, the articles of incorporation were amended to include the wine wholesaling business. In 2006, the Montana Beer and Wine Wholesalers Association became the Montana Beer and Wine Distributors Association.



The MBWDA members employ over 1,000 individuals, who deliver beer and wine from producers and breweries to approximately 3,200 licensed retail accounts located throughout Montana. For more information, please visit the MBWDA website at mbwda.com.

P.O. BOX 124 HELENA, MT 59624  ${f WWW.MBWDA.COM}$ 

**MBWDA** 





## **BIOGRAPHIES**

#### KRISTI BLAZER - EXECUTIVE DIRECTOR



Kristi Blazer is the Executive Director of the Montana Beer and Wine Distributors Association (MBWDA). She has represented the MBWDA since 1997.

Blazer spent her early years on a ranch, near Coeur d'Alene Lake, Idaho. She became an attorney in 1983, beginning her career as an appellate law clerk. She spent six years in private practice, specializing in civil litigation at the trial and appellate level.

In 1991, Blazer moved to Montana, a lifelong dream. She served three years as an Assistant Attorney General. In late 1994, the law firm of Luxan & Murfitt recruited Blazer. She was a member for nine years, spending the final five years as a partner.

In October 2003, Blazer embarked on another lifelong dream; opening a general law practice, The Missouri River Law Office, which is located in Craig, Montana.

#### DAVE IRVIN -PRESIDENT



Dave Irvin is the President of the Montana Beer and Wine Distributors Association (MBWDA).

Irvin was born and raised in Montana. He is retired from the military, where he spent a total of 24 years; 20 with Army National Guard Aviation, and four with Coast Guard Aviation.

Irvin is the General Manager of Eagle Beverage in Great Falls, Montana. He has a combined total of 30 years in the beverage industry.

#### CARTER MOLLGAARD - PAST PRESIDENT



Carter Mollgaard was born in Miles City, Montana and graduated from MSU Billings in 1976. Mollgaard has worked for AT&T, Nabisco, and Frito-Lay.

In 1989, Mollgaard purchased M & C Beverage Inc., from his parents and their partners. M & C Beverage Inc. currently provides nearly two-dozen full time jobs in Miles City, Montana and does roughly \$10 million in annual sales.

Mollgaard has served as the Montana State Director of the National Beer Wholesalers Association, and currently is a member of the Montana State University Billings Board of Trustees.

MBWDA
P.O. BOX 124
HELENA, MT 59624
WWW.MBWDA.COM





## **FACT SHEET**

MONTANA BEER AND WINE DISTRIBUTORS ASSOCIATION – AT A GLANCE		
ADMINISTRATIVE OFFICES	P.O. Box 124, Helena, Montana 59624	
Phone	(406) 235-4000	
Website	WWW.MBWDA.COM	
YEAR STARTED	1952	
NUMBER OF ACCOUNTS	Approximately 3,200	
NUMBER OF JOBS PROVIDED	Over 1,000	

### WHAT WE DO:

The work of our distributors is a crucial aspect of the state based three-tier alcohol regulation system. The three tiers are:

- ✓ Licensed brewers and producers
- ✓ Licensed distributors
- ✓ Licensed retailers

A common misconception is that brewers and producers ship their product directly to retailers. It is in fact, your locally operated, independent, and licensed distributor who transport product to your retailer's door, ensuring greater consumer choice and fair competition.

MEMBERS BY LOCATION		
BILLINGS: Briggs Distributing Company, Inc. Intermountain Distributing Company  BOZEMAN: Cardinal Distributing Company Mountain Country Coors Winegardner's Wines, Inc.  BUTTE: Summit Beverage GLASGOW: Blue Rock Distributing Company Glasgow Distributors, Inc. Nemont Beverage	GLENDIVE: Glendive Coca-Cola Bottling GREAT FALLS: Eagle Beverage Gusto Distributing Company HAVRE: Gusto Distributing Company Havre Distributors, Inc. HELENA: George's Distributing Gusto Distributing Company Mountain Country Coors Sandy Mac's Distributing, LLP	KALISPELL: Flathead Beverage Co. Fun Beverage, Inc.  LEWISTOWN: Intermountain Distributing Company  MILES CITY: Blue Rock Distributing Company  M & C Beverage, Inc.  MISSOULA: Summit Beverage  Zip Beverage  SIDNEY: Blue Rock Distributing Company

#### **MBWDA**

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